

FACT SHEET

BAY AREA SHEET METAL & AIR CONDITIONING CONTRACTORS' NATIONAL ASSOCIATION

SMACNA – The Sheet Metal and Air Conditioning Contractor’s National Association – is committed to setting the highest standards for quality, safety and service in the industry. In addition to providing critical standardization for the industry to ensure quality products and installation, SMACNA provides a pool of contractors and workers nationwide who can install to these standards. In addition, SMACNA provides a united voice for its members in labor relations and bargaining, as well as ongoing legislative support through its proactive advocacy programs.

Fast Facts

- SMACNA was formed in 1943.
- The local Bay Area SMACNA chapter represents over 256 union sheet metal and air conditioning contractors in 17 Northern California counties -- Alameda, Contra Costa, Del Norte, Humboldt, Lake, Marin, Mendocino, Monterey, Napa, San Benito, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano, Sonoma and Trinity.
- In 2002, SMACNA member firms provided employment opportunities in excess of 5.9 million man-hours throughout the Bay Area and were instrumental in the construction of projects that have touched a diverse group of customers.
- SMACNA represents only signatory employers and is part of a National Association of over 1900 contracting firms and 104 local chapters throughout the United States.
- SMACNA firms employ union sheet metal workers and are signatory through their association to a labor agreement with Sheet Metal Workers International Association--Local 104 (SMWIA).

- SMACNA provides products, services, training and representation to enhance members' businesses, markets, and profitability.

Bay Area SMACNA offers members a range of professional assistance including:

- Full labor relations and collective bargaining representation. Through the collective bargaining process, SMACNA addresses many critical human resource issues, including provisions for top-notch health and pension benefits, vacation and holiday savings.
- SMACNA provides one of the most well respected training programs in the construction industry.
- Technical standards and manuals. SMACNA standards and manuals address all facets of the sheet metal industry, from duct construction and installation to air pollution control, from energy recovery to roofing. These standards have been adopted worldwide by the construction industry, as well as by foreign government agencies. ANSI, the American National Standards Institute, has accredited SMACNA as a standards-setting organization.
- SMACNA maintains a Technical Resources Department that fields several thousand technical questions annually from architects, engineers, manufacturers and government personnel.
- A vast array of publications – technical manuals, guides on business management, contract administration and safety manuals.
- Educational programs (safety, marketing and business management) and no-cost tuition assistance.

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